



Name: Justin Kalifowitz

Years: Sept. 18, 1981-Present

Residence: Port Washington, Long Island, NY- New York, NY

Brief Biography

As a young kid, Justin knew he was destined to work in the music industry. At the age of 13, he filled out paperwork so his friends could take part in a battle-of-the-bands competition. Since then, Justin has worked in the publishing realm of the music industry.

Justin started his career working for Spirit Music Group where he turned a softer catalog into a more contemporary driven music group. He started working for the company when he was so young that he actually was not allowed in to the venues where the artists were performing. While at Spirit, he was able to sign major artists and helped the company soar. He has also worked with RCA and Virgin Records

As a publisher, Justin is financially well off. Any time music is used, money is made. The music you hear in commercials, as ringtones and in videogames all bring in revenue when his music is used.

Currently, Justin is a partner with Downtown Music and president of Downtown Music Publishing. He is also CEO and co-founder of Songtrust which helps “indie and working songwriters and bands register their songs with agencies around the world to collect royalties from plays on-air, online, on TV and many other places. For a yearly fee, we professionally administer music publishing rights and pay our clients 100% of their royalties, while they retain 100% ownership of their rights” (<https://www.songtrust.com/about/>).

Major Achievements

Justin is President of Downtown Music Publishing and a co-founder of Songtrust. Recently, he has doubled the music catalog for SoHo. His company, Downtown, played a part in both

"Grenade" by Bruno Mars and "Hold It Against Me" by Britney Spears which both hit number 1 on the Billboard charts in 2011. In addition Justin was named one of Billboard Magazine's "30 Under 30" Faces to Watch in 2005 and one of Crain's "Forty Under 40" Rising Stars of New York Business in 2011.

For More Information

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Resources

<http://mycrains.crainsnewyork.com/40under40/profiles/2011/justin-kalifowitz>

<http://www.justinkalifowitz.com/about/>

<https://www.songtrust.com/about/>

Google Books-Billboard Magazine January 29, 2005